

CDP Sustainability Bond 2022

Investor Presentation

September 2022





Agenda



2022-2024 Strategy: Increasingly Oriented Towards Sustainability

Business Snapshot

Key Financials, Funding Structure and Credit Rating

CDP in the ESG Bond Market

CDP Sustainability Bond 2022

CDP at a Glance

Shareholders CDP mission

Promoting Italy's sustainable development, by using savings responsibly to drive growth and employment, by supporting innovation and business competitiveness, infrastructure and local development





Italian National Promotional Institution and Development Finance Institution



Joint-stock company with public/private shareholders ensuring market-oriented governance



Unique institution managing exclusively Italian private savings since 1850



Strategical to Italy's economy and a **trustworthy partner** of private investors and Italian savers

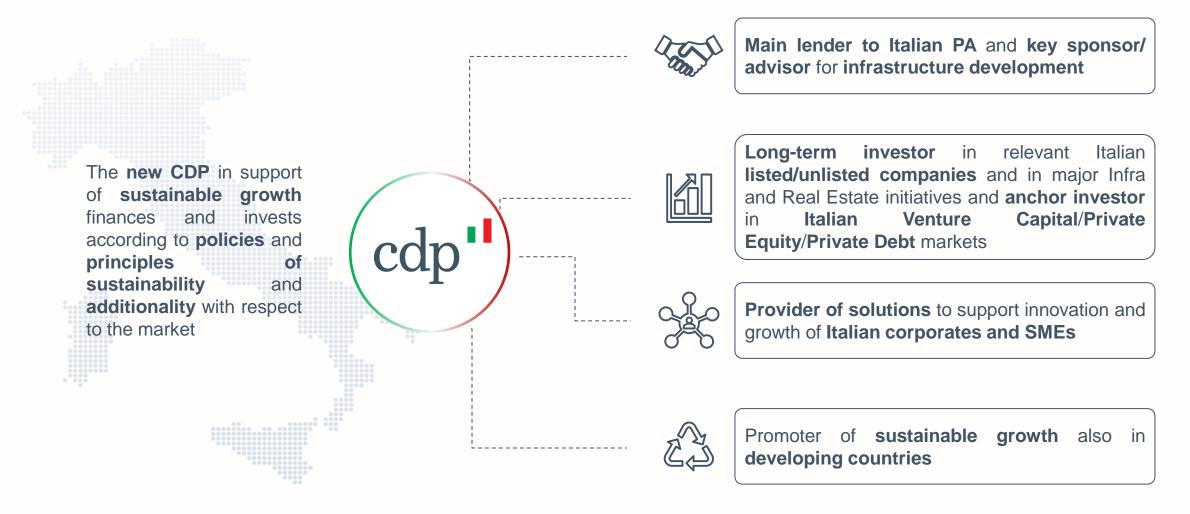
Key Figures² (€ Bn)



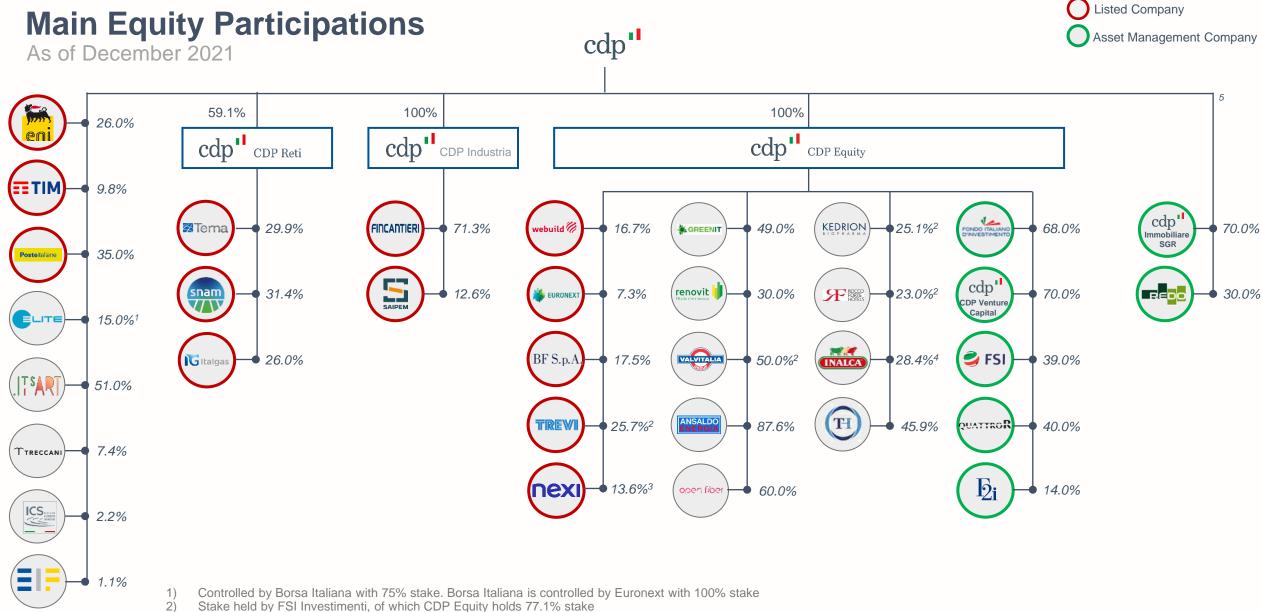
- 1. Remaining 1% treasury shares
- 2. Source: https://www.cdp.it/sitointernet/page/en/cdp_the_consolidated_half_yearly_financial_report_at_30_june_2022_has_been_approved?contentId=CSA39984
- 3. CDP Group consolidated balance sheet as of 30 June 2022
- 4. CDP S.p.A. balance sheet as of 30 June 2022



CDP: Catalyst for Italy's Sustainable Growth



Creating cutting-edge standards with a focus on ESG criteria to become a benchmark for the market, while developing new markets by leveraging resources and technical expertise



^{8.3%} stake held by FSIA Investimenti, of which FSI Investimenti holds 100% stake. Additional 5.3% stake held by CDP Equity

Stake held by IQ MIIC, of which FSI Investimenti holds 50% stake

The holding in the SACE Group has been classified as a discontinued operation as of 2021. Pursuant to Italian Law (n.126 of October 13th 2020), the SACE Group has been reorganized. As of March 2022, it is established that SACE shall transfer its equity investment in Simest S.p.A., equivalent to 76,005% of share capital to CDP, and CDP shall transfer its 100% equity investment in SACE to MEF.



Management Structure

Chairman Giovanni Gorno Tempini





CEO & GM Dario Scannapieco



Internal Audit Manuela Sabbatini

CEO Staff Francesco Pettenati



CEO StaffFabio Barchiesi



Business Massimo Di Carlo



People & Organ.
Maurizio
Di Fonzo



Policy,
Assess.
& Advisory
Luca
D'Agnese



Real Estate Giancarlo Scotti



Sectoral
Strategies
& Impact
Andrea
Montanino



& Intern.
Affairs
Pasquale
Salzano



Comm., Ext. Rel. & Sustain. Marco Santarelli



Legal, Corp. & Regulat. Affairs Alessandro

Tonetti



RisksAlessandra
Ferone



Innovation,
Trasform.
& Oper.
Alberto
Tavani



Admin., Finance & Control Fabio Massoli



Investm.
Pierpaolo
Di Stefano



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Transformational Pillars

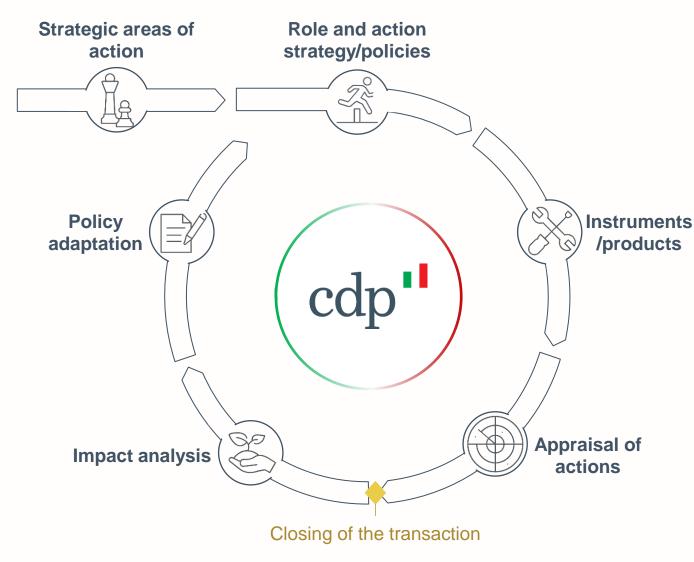
operating model **Policies** Strengthening capacity Sector analysis and funding and sector analysis investment policies targeting and **impact assessment** actions to generate impact Operating model Advisory role Strengthening technical **Technical** advisory role capabilities to **Transformational** and management of third-party better direct **expenditures Pillars funds** (through mandates) Mandate to quality projects management 3 Loans and Activation of a broad range guarantees of products Financial instruments in support of PA and Enterprises Equity **Italy's strategic sectors** at every stage of the life cycle Real estate



Change in CDP's

Tools

New Operating Model



Activities



Analysis of **macro and sector trends**, identification of **gaps**



Formulation of **action strategy** to fill the gaps identified and analysis of **complementarity** with the market



Identification of **instruments/products** and forms of **risk mitigation**



Financial, technical, sustainability and legal **appraisal** of projects and implementation of the action



Impact analysis verifying the achievement of the targets set



Continuous **adaptation of policies** based on available evidence



Commitment in 10 Areas of UN 2030 Agenda and NRRP

Based on macro-trends...

...10 Areas of Action have been identified for CDP...

...in line with the UN SDGs and the NRRP's mission

Climate change and ecosystem protection

(2) Circular economy

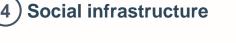
Energy transition

UN Sustainable
Development Goals
(UN SDGs) of the
2030 Agenda for
Sustainable
Development

Inclusive and sustainable growth

Digitisation and

innovation



Safeguarding local areas



5) Capital markets

5) Capital markets

6 Digitisation

7 Technological innovation



8 Support to strategic supply chains



(NRRP)



Health

SUSTAINABLE DEVELOPMENT

GOALS

Rethinking value chains

9 International cooperation

10 Transport/logistics hubs



Sustainability Increasingly Embedded in CDP's Pillars



Mission & Values

CDP's mission, which aims at promoting Italy's economic, social and environmental development, has never changed over time, although its scope of action has expanded considerably, even throughout all discontinuities and transition phases that have shaped CDP and the Country's history

Integrity, Inclusion, Environmental Responsibility, Impact and Expertise: The set of principles and values that CDP Group recognizes, accepts and shares are outlined in the Code of Ethics², which all members of corporate bodies and employees undertake to follow and about which all stakeholders (e.g., contractors, consultants, partners, suppliers, business associates) are informed



Integrated Governance

CDP's corporate governance model is based on the principle of sustainable development since 2021, after the Shareholders' Meeting of 27 May 2021 approved the amendment to CDP's By-Laws³ introducing the above principle

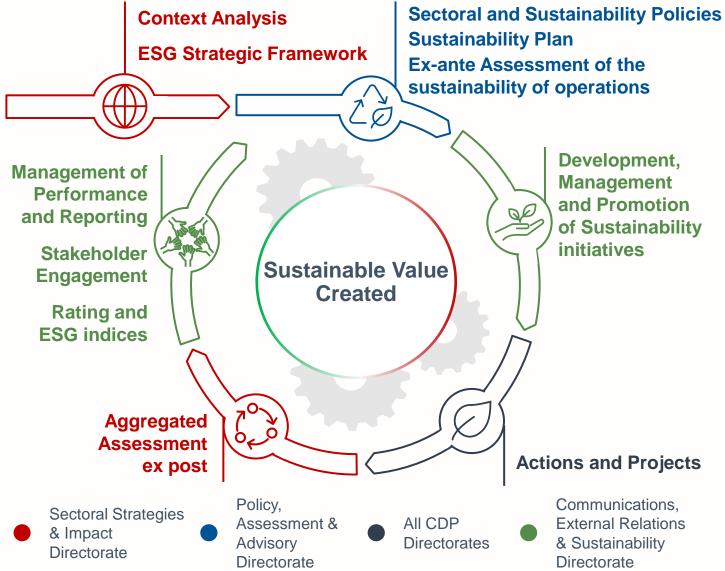
Within CDP's Board of Directors, the Risk Committee, renamed "Risk and Sustainability Committee", has broadened its scope of responsibility in 2021, being assigned with specific functions of control and guidance concerning ESG matters

- 2. Further details available on CDP Code of Ethics at https://www.cdp.it/sitointernet/it/codice_etico.page
- 3. Further details available on CDP Articles of Association at https://www.cdp.it/sitointernet/en/statuto_cdp.page



^{1.} Along with i) Mission and Values and ii) Integrated Governance, the four pillars on which CDP's everyday operations rest are: iii) Internal Control Systems (capable of safeguarding the Company's assets and guaranteeing observance of the applicable laws and regulations) and iv) Risk Management Model (capable of taking advantage of all opportunities that arise)

ESG Topics Fully Integrated in the Operating Model



A circular and pervasive approach aimed at promoting shared value creation

Three separate Departments¹, reporting directly to the CEO, guarantee an adequate integration and management of the ESG aspects within the company processes

More than 100 sustainability ambassadors appointed within the Group's organizational structure in order to contribute to the monitoring of ESG indicators and to the planning and reporting of sustainability

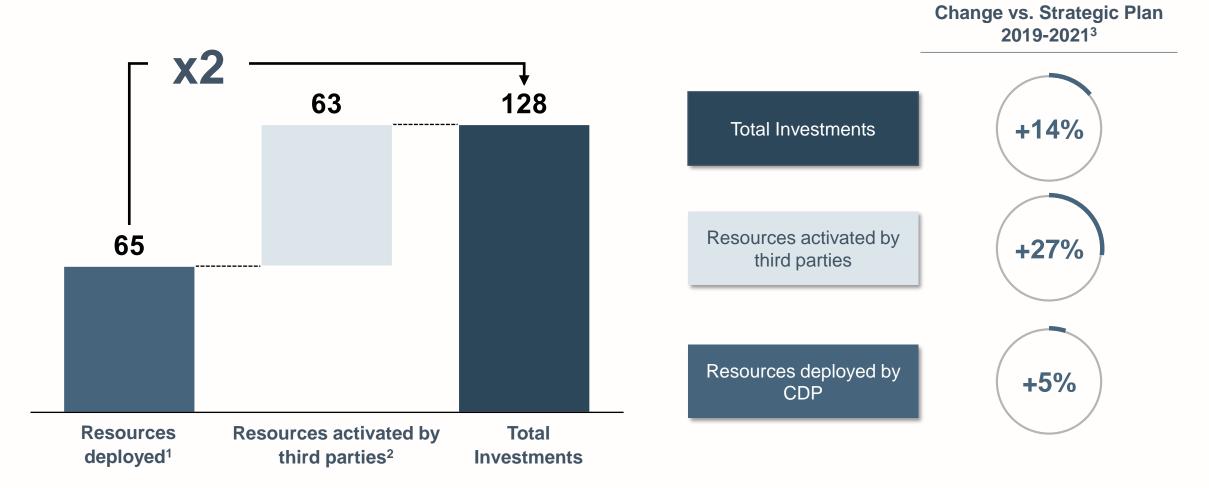
Internal Audit and Risks respectively guarantee the sustainability process within the Internal Control System and the assessment of emerging risks (in particular, climate and environmental risks)



The 2022-2024 Strategic Plan: Investments by CDP Group

€ Bn

CDP Group Total Investments | 2022-2024



^{1.} CDP resources deployed through loans and guarantees, equity and mandate management



13

^{2.} Resources from other investors and/or lenders activated on projects supported by CDP, and investments made through CDP's advisory role

^{3. 2019-21} pro-forma plan data excluding the SACE group

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Resources Deployed

€Bn



■ € 11.5 bn resources deployed, in line with 1H 2021:

- Resourses deployed by CDP Group and CDP SpA (respectively
 € 11.5 bn and € 11.3 bn) substantially in line with 1H 2021
- Increasing focus on high-impact loans for the country

€ 28.5 bn total enabled investments with a leverage effect of 2.5 times the resources deployed through the attraction of additional capital



Infrastructure and Public Administration: New Commitments and Main Achievements

€Bn

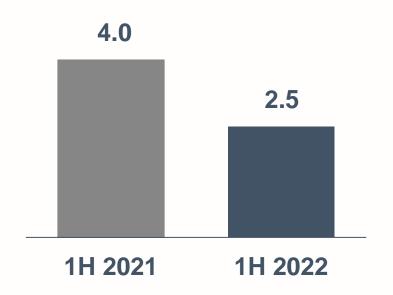


Fewer resources deployed vs 1H 2021 for the reduction of extraordinary regional mortgage refinancing activities



Financing and International Expansion of Businesses: New Commitments and Main Achievements

€Bn





New agreement¹ with Medio Credito Centrale (MCC) and the European Investment Fund (EIF) to increase CDP's commitment to the SME Guarantee Fund by 6.4 billion euro to accelerate access to credit for small and medium-sized enterprises



Loan granted to BCC Iccrea Group for the implementation of companies' projects related to the ecological transition

Fewer resources deployed vs 1H 2021 for the gradually decreasing need for Covid-19 emergency measures



International Cooperation and Development Finance: New Commitments and Main Achievements

€ Mn



More resources deployed vs 1H 2021 to support multilateral financial institutions and Sovereign States through the management of the Revolving Fund for Development Cooperation¹



Main Equity Transactions (1/2)

As of May 2022

Target company	Description	Status
	 In April 2021 CDP Equity acquired a 7.3% stake in Euronext by subscribing a reserved capital increase 	Closed: Q2 2021
EURONEXT	 Following the transaction CDP has become a major shareholder of Euronext, with the same stake as its French counterpart CDC (Caisse des Dépôts et Consignations) 	
	 On May 2021, CDP Equity also subscribed pro rata a further capital increase in Euronext available to all shareholders, in order to raise financial resources for the acquisition of the entire stake held in Borsa Italiana by the London Stock Exchange Group 	
open fiber	 In December 2021, CDP Equity acquired an additional 10% stake in Open Fiber from Enel, thus becoming the majority shareholder of the company with a total stake of 60% 	■ Closed: Q4 2021
	 At the same time, Macquarie purchased the remaining 40% previously owned by Enel 	
	 The transactions included the transfer of the shareholders' loans previously granted by Enel 	
DAVI	 On 31 December 2021, the merger by incorporation of SIA into Nexi became effective 	 Closed: Q4 2021
nexi Zsia	• Following the merger CDP has become a major shareholder of Nexi, with a total stake equal to 13.6%, of which 5.3% through CDP Equity and 8.3% through FSIA CDPE, and entered in a shareholders' agreement with a consortium of international private equity firms and Poste Italiane	
	 On 2 March 2021, CDP, SACE and the Italian Ministry of Finance (MEF) agreed to: (i) the purchase by CDP from SACE of the entire 	■ Closed: Q1 2022
sace	equity stake in SIMEST for a consideration of € 228.4 mn (76%), to be paid in cash and (ii) the sale of CDP's entire equity stake in SACE to the MEF, for a consideration of € 4,251 mn (100%)	
	 Following the approval by CDP and SACE's Board of Directors and the publication of the implementing decree, on 21 March 2022 the reorganization of the SACE group has occurred through the settlement of the above considerations and the transfer of share certificates 	



Main Equity Transactions (2/2)

As of May 2022

Target company

Description





• In March 2022 CDP Industria and Eni, in the context of the financing package approved by Saipem's board of directors, committed to underwrite a total of approximately 43% of a capital increase of € 2 bn, in proportion to their respective holdings in the company's share capital. In this context and also in order to support Saipem's short-term financial needs until the capital increase is completed, the financing package provided for an immediate liquidity intervention, for a total amount of € 1.5 bn, of which € 646 mn provided by Eni and CDP Industria by way of payment on account of future capital increase

 Closed: immediate liquidity intervention occurred in Q1 2022 completion of the share capital increase occurred in Q3 2022

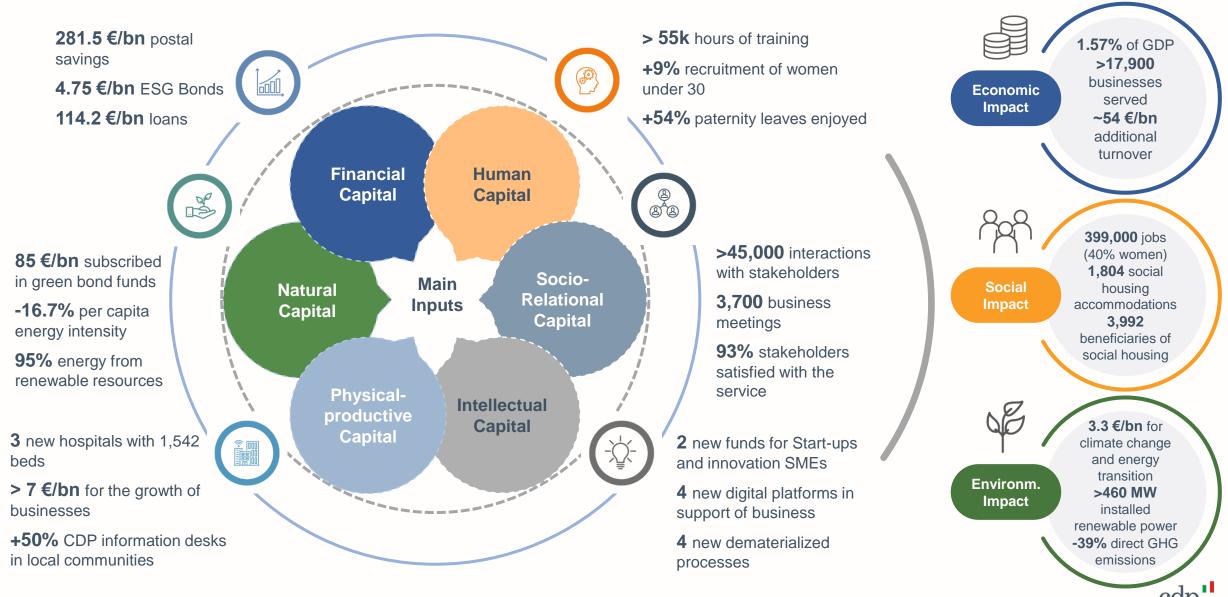


■ In May 2022, Holding Reti Autostradali, an investment vehicle incorporated in Italy and owned by CDP Equity (51%), Blackstone Infrastructure Partners (24.5%) and funds managed by Macquarie Asset Management (24.5%) completed the acquisition of the 88.06% shareholding of Autostrade per l'Italia held by Atlantia

Closed: Q2 2022



2021 ESG Performance and Main Impacts¹



2021 Activities Mapping Towards SDGs and Latest Developments

CDP's Contribution to SDGs¹

As of 2019, CDP started a detailed reporting activity aimed at mapping CDP Group's new lending and investments during each year to the achievement of the UN SDGs

Based on a **rigorous methodology**, this **mapping exercise** allows to:

- concretely represent CDP Group's overall contribution to achieving SDGs
- enrich reporting consistently with CDP's Sustainability Framework, which considers the SDGs as the lodestar
- steer CDP's future choices based on the ESG impact of its investments and direct relationship with the 2030 Agenda goals



Latest Developments²

CDP's BoD approved the ESG Plan and the first General Responsible Lending Policy in Jun and the Diversity, Equity and Inclusion Policy in Aug 2022

With the **ESG Plan**, CDP aims to:

- reduce climate-altering consumption and emissions;
- put people at the heart of the corporate strategy, also increasing women in top management positions

CDP's first General Responsible Lending Policy and Diversity, Equity and Inclusion Policy respectively aim to guide in advance the Group's lending activities increasingly towards positive ESG impacts and promote the values of diversity, equity and inclusion both internally and externally

^{1.} Further details available on CDP 2020 Integrated Report at https://www.cdp.it/resources/cms/documents/CDP-Integrated-Report-2020_ENG.pdf and CDP 2021 Integrated Report at https://www.cdp.it/resources/cms/documents/CDP-Bilancio-Integrated_2021_ENG.pdf

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CDP SpA – P&L Figures

€ Mn

	1H 2021	1H 2022
Net Interest Income	856	902
Dividends	547	870
Other net revenues	478	198
Gross Income	1,881	1,971
Write-downs	24	29
Staff costs and other administrative expenses	(107)	(120)
Operating Income ¹	1,793	1,872
Net Income ²	1,365	1,487

- Net income amounted to about € 1.5 bn, up by over € 120 mn compared to 1H 2021
- **Dividends** of € 0.9 bn, increased with respect to 1H 2021 (€ 0.5 bn) mainly due to the higher contribution from ENI and CDP Equity
- Other net revenues of € 0.2 bn, down in 2022 compared to the first half of 2021 (€ 0.5 bn) due to the lower income from securities portfolio management
- Write-downs (cost of risk) substantially nil and in line with the first half of 2021, resulting from the combined effect of net recoveries on the loan portfolio and net impairment on the equity portfolio

Net income remains high at € 1.5 bn (+ 9% vs 1H 2021), despite the reduction in income from the securities portfolio management

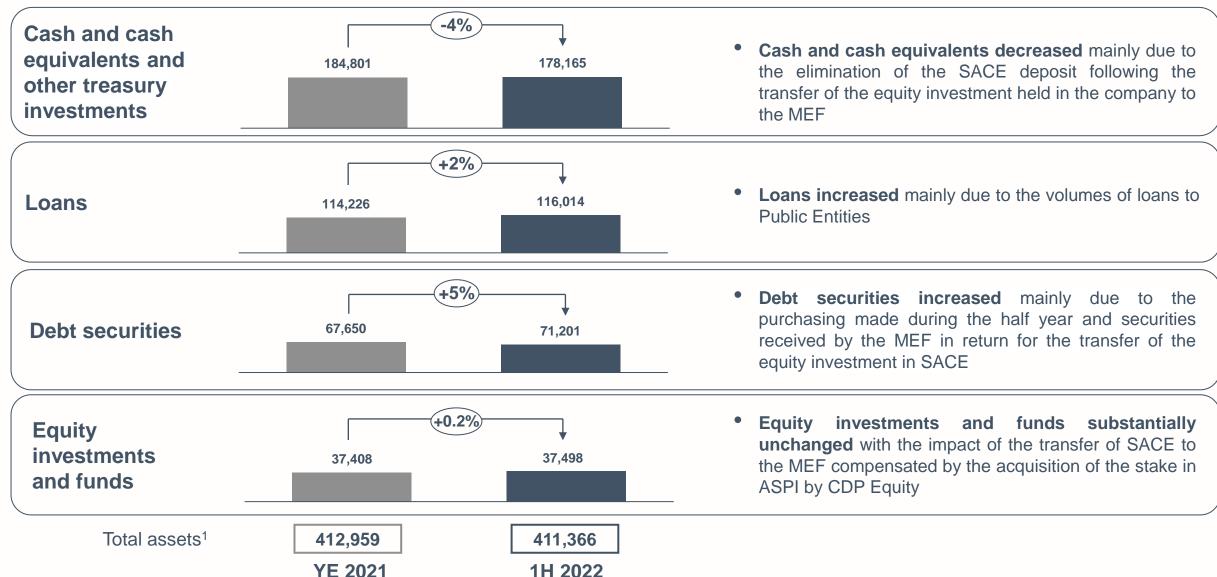


^{1.} It also includes amortization and other operating expenses and income

^{2.} It also includes provisions for risks and charges and income taxes

CDP SpA Assets

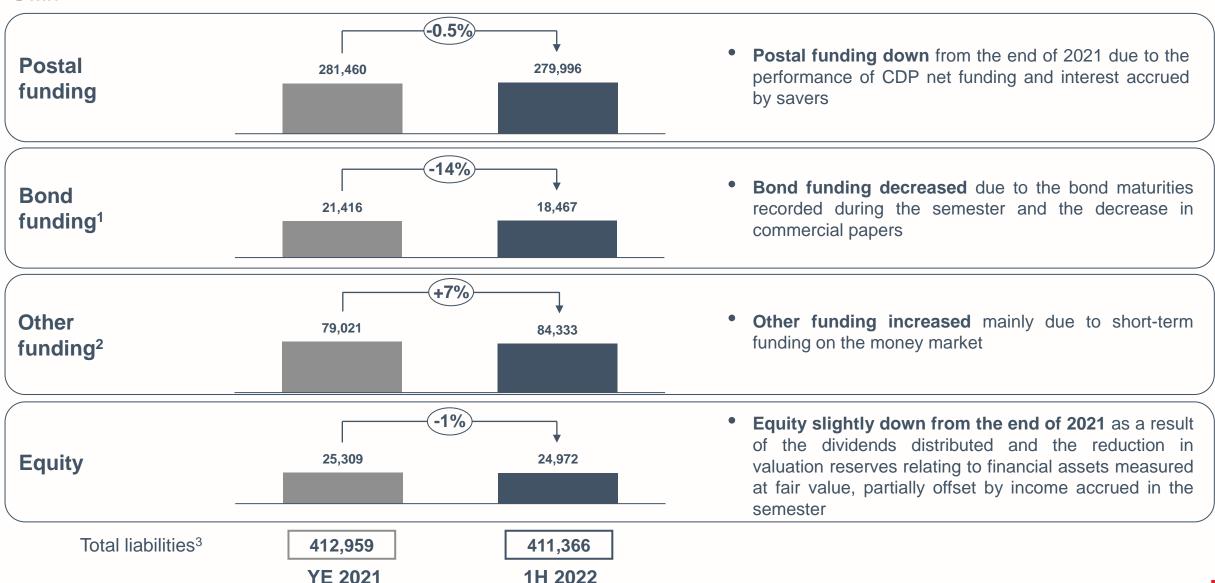
€ Mn





CDP SpA Equity and Liabilities

€ Mn



^{1.} Includes DIP-EMTN Bonds, Guaranteed Bonds, Retail Bonds, Panda Bond and Commercial Papers



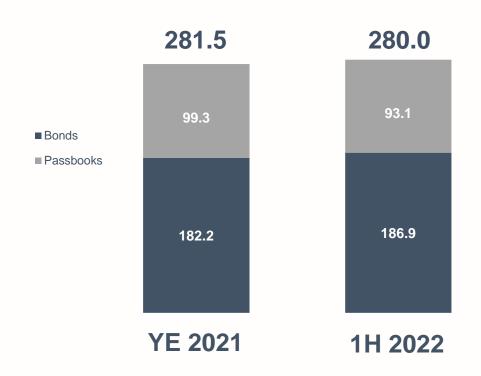
^{2.} Includes funding from banks and funding from customers (excluding postal funding)

^{3.} Includes also other liabilities (mainly accruals, deferrals and hedging derivatives)

Postal Funding Inflows

€ Bn; 1H 2022





- ~ 27 mn customers, one of the largest forms of private savings in Italy, ~ 7% totaling Italian household financial assets at YE 2021
- The innovation and digitalization program is still ongoing with new features released every quarter and continuous improvement in customer experience
- CDP postal funding at € 280 bn, down from the end of 2021 due to the performance of CDP net funding and interest accrued by savers

CDP net postal savings inflow: -3.3



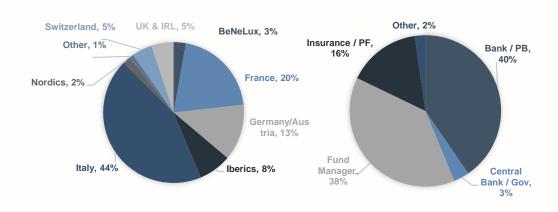
Long-Term Market Funding and Credit Rating

€ Bn; 1H 2022

Bond Maturity



Investor Allocation¹



- Outstanding bonds for ~ € 16 bn, with >40 transactions closed²
- 7 ESG bonds outstanding (6 Social³ and 1 Sustainable) for a total amount of € 4.75 bn
- Senior Unsecured notes listed on the Luxembourg Stock Exchange⁴
- Access to international markets (USD, JPY, RMB)
- Eligible for the ECB Collateral Framework and the Public Sector Purchase Programme (PSPP)
- Credit Rating⁵:

S&P Global Ratings	BBB / Stable
FitchRatings	BBB / Stable
SCOPE	BBB+ / Stable
Moody's ⁶	Baa3 / Negativ

- 1. Refers to outstanding public issuances as of 30 June 2022. Deal Reviews are available at https://www.cdp.it/sitointernet/en/dept_issuance_programme.page
- 2. Details available at https://www.cdp.it/sitointernet/en/investitori.page
- Covid-19 Social Response Bond issued in April 2020 in a dual-tranche format
 ESG Bonds have been listed also on the Italian Stock Exchange (i.e. Borsa Italiana)
- 5. Up to date in Sep 2022
- 6. Unsolicited rating from 1 January 2020



CDP Group – Key Figures¹

€ Bn

Income Statement	1H 2021	1H 2022
	2021	2022
Net Interest Income	0.7	0.8
Gains (losses) on Equity Investments	0.4	2.6
Operating Income	4.4	6.3
Net Income	1.4	3.7
Pertaining to CDP SpA	0.3	2.8
Balance Sheet	YE 2021	1H 2022
Total Assets/Liabilities	517.1	485.4
Equity	35.4	38.0
Pertaining to CDP SpA	21.2	22.1

- Consolidated net income was more than € 3.7 bn (+ € 2.4 bn compared to 1H 2021), largely attributable to the contribution of ENI
- Net income pertaining to the Parent Company, i.e. excluding the results of minority interests, amounted to € 2.8 bn vs € 0.3 bn in 1H 2021
- Total consolidated assets exceeded € 485 bn, down by 6% compared to YE 2021, mainly due to the deconsolidation of the SACE group
- Consolidated equity totaled € 38 bn, an increase of € 2.6 bn compared to the end of the previous year, due to the increase associated with the net income for 1H 2022, other income components, and Terna's placement of hybrid instruments for about € 1 bn, partially offset by the decrease due to the distribution of dividends

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CDP in the **ESG** Bond Market

A success story still in the making

- As a National Promotional Institution, CDP's commitment to ESG stems from the specific nature of its business
- Since 1850, CDP has always based its activities to serve Italy in a Social and Sustainable way
- **ESG issuer since 2017,** CDP has gained a primary role in the Italian and European market, becoming:
 - Leading and most active Italian Social Bond issuer
 - One of the major Social Bond issuer in Europe
- Since 2020 CDP is also member of the Nasdaq Sustainable Bond Network











CDP Green, Social and Sustainability Bond Framework

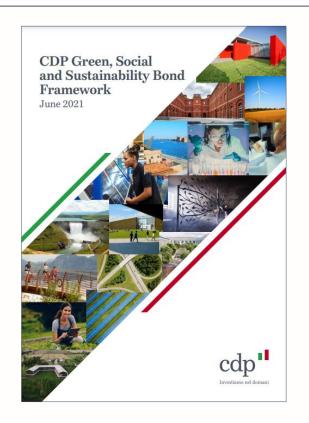






Structure and SPO

- Over the years, CDP has issued ESG bonds under its **Green Social and Sustainability Bond Framework**¹, which has been periodically updated in order to maximize its alignment with **CDP scope of intervention**
- A Second Party Opinion Provider (ISS ESG) verifies the sustainability credentials and the alignment with the ICMA Principles² of the Framework and each issuance







^{1.} CDP Green Social and Sustainability Bond Framework available at https://www.cdp.it/resources/cms/documents/CDP-Green-Social-and-Sustainability-Bond-Framework_18-06-2021.pdf

CDP Green, Social and Sustainability Bond Framework







A live document always aligned to CDP activities



New "Social Housing" eligible category

Feb. 2020

- Alignment to the 2019 review of the Materiality Matrix¹
- Wider scope of intervention, now reorganized in 4 Eligible Categories:
 - A. Infrastructures and Development of Cities
 - B. SMEs and Corporate Financing
 - C. Social Housing
 - D. Green Energy and Environmental Sustainability
- Clearer focus on priority sectors such as Healthcare, Digitalization & Smart Cities, Green Energy, Tourism, Culture, Innovation
- Higher coverage of SDGs, with
 - SDG 12: now impacted by "Green Energy and Environmental Sustainability" category
 - SDG 9: "SMEs and Corporate Financing" category now addressing also this goal

Sep. 2020

Enlarged and refocused scope

June 2021

Alignment with 2021 ICMA principles verified



4 Eligible Categories addressing 11 out of 17 UN SDGs



Infrastructure & **Development of** Cities



SMEs and **Corporates Financing**



Social Housing



Green Energy & Environmental Sustainability

Promoting urban transformations, infrastructure development and generalinterest projects

Fostering employment and economic growth, especially in areas and populations affected by natural and/or health disasters or economically underperforming areas

Financing investments that increase access to social housing aiming to support people living without adequate housing

Support of energy transition and the promotion of environmental sustainability

































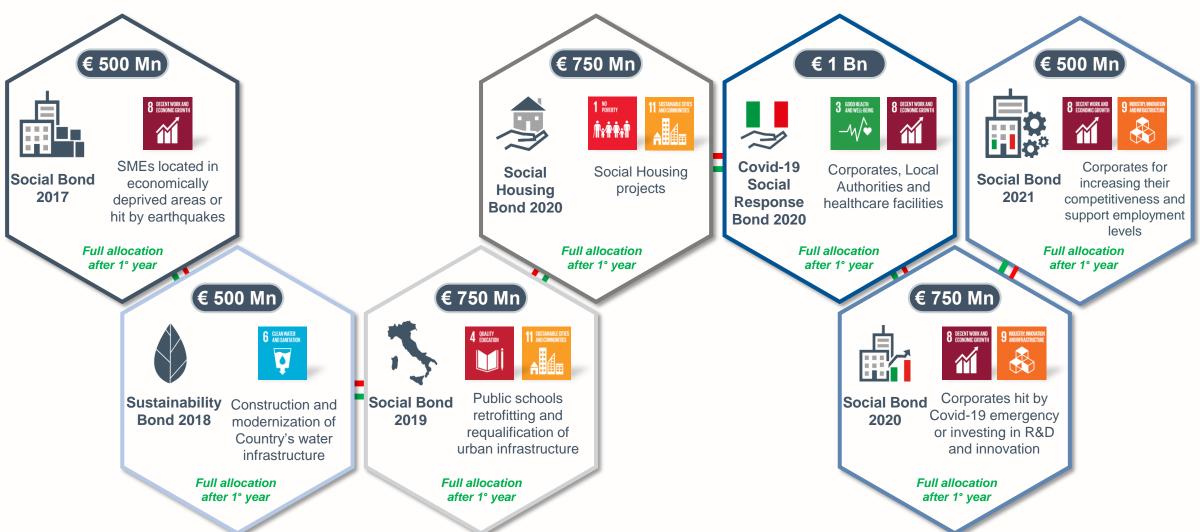






A 4-year Path Alongside Country's Sustainable Development

CDP 2017-2021 ESG issuances¹





Impact Reporting

With the aim to provide maximum transparency on the portfolio of assets to be addressed and to underline the quality and positive impact of the projects financed, CDP is committed to a dedicated reporting for each of its ESG issuances

One year after each Green, Social and Sustainability Bond issuance, CDP produces a detailed report illustrating the eligible loans financed through the raised proceeds and their social and environmental impacts



7 Reports¹ issued



> 65,000 Jobs created or maintained



Full Allocation after 1 year



> 5,500 Projects/Initiatives financed



> 4 Million beneficiaries



> 20,000 Corporates/Local Authorities financed



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Green Energy & Environmental Sustainability



Infrastructure and Development of Cities



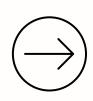


SMEs and Corporate Financing



Increased commitment towards environmental sustainability alongside social initiatives





The issuance will be focused on financing:

- Green projects supporting energy transition, energy efficiency, water efficiency and wastewater management
- Social initiatives related to healthcare infrastructure and financing of Italian companies, with the aim to promote their growth and international expansion also supporting employment levels in developing countries



CDP Sustainability Bond 2022 – Eligible Asset Categories

Green and Social categories addressing the new Strategic Plan priorities



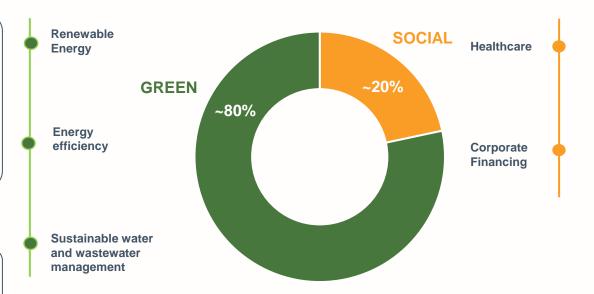
For the first time since the establishment of the Green, Social and Sustainability Bond Framework, CDP has included green projects on renewable energy and energy efficiency in a ESG bond issue, proving the CDP's increased commitment in supporting environmental sustainability and energy transition.

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2022-2024 Strategic Plan priorities addressed:

- «Climate change and protecting the ecosystem»
- «Inclusive and sustainable growth»
- «Rethinking value chains»

Portfolio Eligible Asset Preliminary Breakdown

















NB. the breakdown percentages are preliminary estimation which will be defined in the annual post-issuance reporting



Second Party Opinion by ISS ESG



Alignment with ICMA GBPS, SBPS AND SBGS



- 1. Use of Proceeds
- 2. Process for Project Evaluation and Selection
- 3. Management of Proceeds
- 4. Reporting

ALIGNED

"The issuer has defined a formal concept for its Green, Social and Sustainability Bond framework regarding use of proceeds, processes for project evaluation and selection, management of proceeds and reporting. This concept is in line with ICMA's GBPs, SBPs, SBGs"

Sustainability quality of the issuance



Significant Limited
Obstruction Obstruction

No Net Impact Limited
Contribution

Significant Contribution



- The Bond's use of proceeds categories impact to various SDGs mostly with a significant contribution
- The environmental and social risks associated with those use of proceeds categories have been well managed

POSITIVE

"The overall sustainability quality of the issuance in terms of contribution to the UN Sustainable Development Goals and management of environmental & social risks associated with the asset pool is positive based upon the ISS ESG assessment"

Consistency with Issuer's sustainability strategy



 Sustainability bond link to CDP sustainability strategy

CONSISTENT

"The Use of Proceeds financed through this Sustainability Bond are consistent with the issuer's sustainability strategy and material ESG topics for the issuer's industry. The rationale for issuing Sustainability Bond is clearly described by the issuer"



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Contacts

Investor Relations & Rating Agencies

Cassa Depositi e Prestiti S.p.A. Via Goito, 4 00185 - Rome, Italy

Phone: +39 06 4221 3253

E-mail: investor.relations@cdp.it



