

# 1H 2022 Results

September 2022





## 1H 2022 Highlights

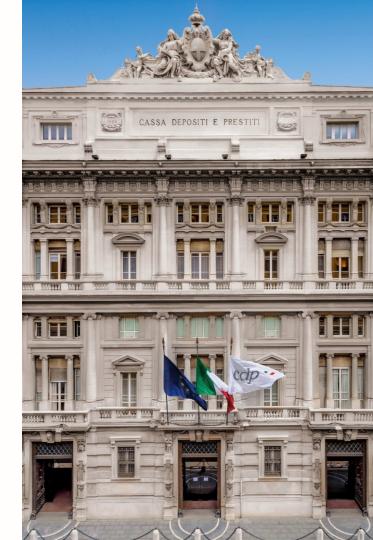
- GROUP¹ DEPLOYED RESOURCES for € 11.5 bn (in line with 1H 2021)
   Increased focus on high-impact loans for the country
  - Enabled investments totalling € 28.5 bn (2.5x leverage effect)
- SOLID NET INCOME at € 1.5 bn for CDP SPA (+9% vs 1H 2021)

Results achieved despite the reduction in income from the management of the securities portfolio

- € 3.7 bn at consolidated level<sup>2</sup>, largely attributable to ENI's performance (vs € 1.4 bn in 1H 2021)
- CDP SPA TOTAL ASSETS at € 411 bn (slightly down vs YE 2021)
  With the stock of loans and receivables growing to € 116 bn, mainly due to the volumes of loans to public entities (vs € 114 bn at YE 2021)
- CDP SPA TOTAL FUNDING at € 383 bn (slightly up vs YE 2021)

Mainly due to the increase in short-term market funding

- Postal funding at € 280 bn (vs € 281 bn at YE 2021)
- Funding from banks and customers at € 84 bn (vs € 79 bn at YE 2021)
- Bond funding at € 18 bn (vs € 21 bn at YE 2021)



2. Of which € 2.8 bn pertaining to the Parent Company

<sup>1.</sup> CDP Group consists of the Parent Company and the subsidiaries subject to management and coordination

## **Strategy 2022-2024: 3 Transformational Pillars**



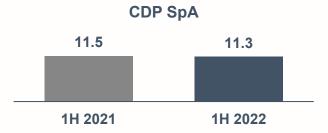
Main achievements in 1H 2022

## 1<sup>st</sup> Pillar: Financial Instruments in Support of Italy's Strategic Sectors









### Breakdown by line of action

### € 11.5 bn total resources deployed, in line with 1H 2021:

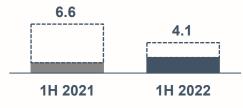
- € 4.1 bn to finance public entities and the development of national infrastructures
- € 2.5 bn to support both the domestic and international growth of Italian companies
- € 0.2 bn to promote initiatives aimed at generating a high social-economic impact in developing countries
- € 4.6 bn to sustain enterprises and infrastructures through direct and indirect equity investments
- € 37 mn to support the real estate sector

€ 28.5 bn of total enabled investments with a leverage effect of 2.5 times the resources, deployed through the attraction of additional capital

## 1<sup>st</sup> Pillar: Focus on 5 Lines of Action (1/2)



1 Infrastructure and public administration (resources deployed, € bn)

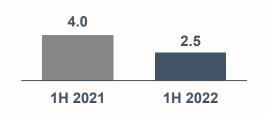


Refinancing of the mortgage loans granted to the Regions by the MEF<sup>1</sup>

- € 2.1 bn for the refinancing of regional mortgage loans granted by the Ministry of Economy and Finance (MEF) on more favorable terms
- € 37 mn for the modernisation and streamlining of the water network in Veneto

Fewer resources deployed vs 1H 2021 for the reduction of extraordinary regional mortgage refinancing activities

### (2) Lending to enterprises and support for international expansion (resources deployed, € bn)



- New agreement<sup>2</sup> with Medio Credito Centrale (MCC) and the European Investment Fund (EIF) to increase CDP's commitment to the SME Guarantee Fund by € 6.4 bn, to accelerate access to credit for small and medium-sized enterprises
- € 250 mn loan granted to the BCC lccrea Group for the implementation of companies' projects related to the ecological transition

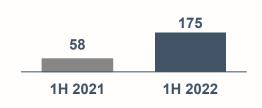
Fewer resources deployed vs 1H 2021 for the gradually decreasing need for Covid-19 emergency measures



## 1<sup>st</sup> Pillar: Focus on 5 Lines of Action (2/2)



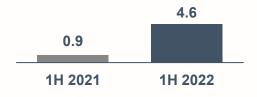
(3) International cooperation and development finance (resources deployed, € mn)



- € 100 mn for supporting green investments in Africa through the agreement with Africa Finance Corporation
- \$ 35 mn committed to support the AfricInvest IV Fund for the growth of African businesses

More resources deployed vs 1H 2021 in favour of multilateral financial institutions and Sovereign States through the management of the Revolving Fund for Development Cooperation<sup>1</sup>

(4) **Equity** (resources deployed, € bn)



- Contribution to the implementation of a vast investment plan on the Italian motorway network through the acquisition of a controlling stake in Autostrade per l'Italia (ASPI)
- Disposals of equity interests held following the principle of capital rotation

More resources deployed vs 1H 2021 mainly to support direct and indirect investments in the infrastructure sector

(5) Real estate (resources deployed, € mn)



- Creation of more than 500 social housing units through projects promoted by Fondo Investimenti per l'Abitare (FIA)
- Sale of the Segrate area thanks to an international tender

Fewer resources deployed vs 1H 2021 for the investment slowdown in the real estate sector



### 2<sup>nd</sup> and 3<sup>rd</sup> Pillars: Main Initiatives





### Sectoral strategies and lending and investment policies

In order to direct CDP's actions towards the areas with the greatest impact for the country, the Board of Directors approved:

- The **first 3 sectoral strategic guidelines** on energy transition, social infrastructure and digitalization, also included in internal regulations
- The 1<sup>st</sup> General Responsible Lending Policy, aiming to direct CDP Group's lending activities so that they increasingly achieve positive ESG impacts
- The 1st ESG Plan to align CDP's sustainability objectives with international best practices, aiming to reduce climate-altering consumption and emissions and put people at the strategy's core

### Advisory services and management of third-party funds

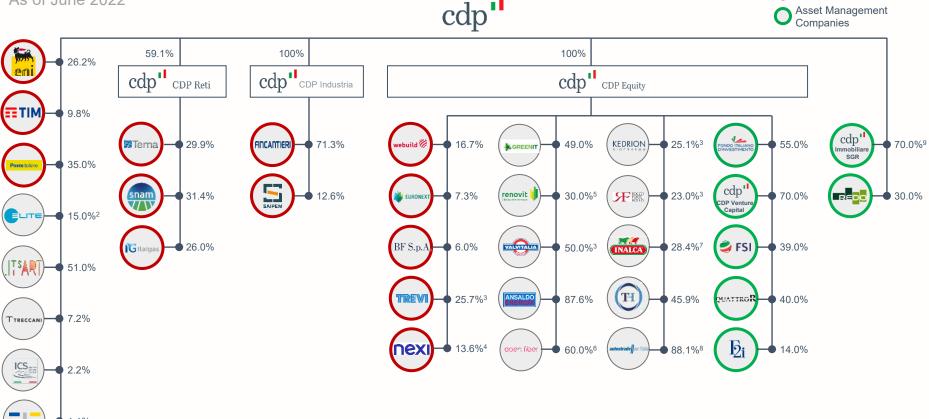
CDP provided Italy's **public administration** with increased **support and advice** for the implementation of the **National Recovery and Resilience Plan** (NRRP) also through:

- The signing of **Action Plans** for the benefit of **6 Ministries**, sustaining the implementation of 37

  NRRP measures for around € 38 bn of investments
- The management of third-party funds for more than € 800 mn, also as part of the NRRP, thanks to public mandates
- The contribution to the launch of the "Capacity Italy" platform, with the aim to ensure technical and operational support throughout the entire NRRP projects implementation cycle

### **Group structure**<sup>1</sup>

As of June 2022



- 1. Non-exhaustive representation
- 2. Controlled by Borsa Italiana with 75% stake. Borsa Italiana is controlled by Euronext with 100% stake
- 3. Stake held by CDPE Investimenti, of which CDP Equity holds 77.1% stake
- 8.3% stake held by FSIA Investimenti, of which CDPE Investimenti holds 100% stake.
   Additional 5.3% stake held by CDP Equity

- 5. Snam holds 60.05% of the company
- 6. CDPE holds 60% of Open Fiber Holdings which holds 100% of Open Fiber
- . Stake held by IQ MIIC, of which CDPE Investimenti holds 50% stake
- 8. Stake held by Holding Reti Autostradali, of which CDP Equity holds 51% stake
- 9. The other shareholders are ACRI and ABI with 15% stake each



Listed Companies

## **Main Equity Transactions (1/2)**

As of June 2022

**Target company** Description Status On 2 March 2021, CDP, SACE and the Italian Ministry of Finance (MEF) agreed to: (i) the purchase by CDP from SACE Closed: Q1 2022 of the entire equity stake in SIMEST for a consideration of € 228.4 mn (76%), to be paid in cash and (ii) the sale of CDP's entire equity stake in SACE to the MEF, for a consideration of € 4.251 mn (100%) Following the approval by CDP and SACE's Board of Directors and the publication of the implementing decree, on 21 March 2022 the reorganization of the SACE Group has occurred through the settlement of the above considerations and the transfer of share certificates In January 2022, CDP Equity has signed a binding agreement with Permira for the disposal of the entire 25.06% stake • Closed: The closing of the held in Kedrion through CDPE Investimenti (formerly known as FSI Investimenti) after a 10-years holding period that has transaction occurred in Q3 2022 allowed the company to double its turnover and significantly increase its workforce Furthermore, CDP Equity was given the option to reinvest in the new pan-european group that will be created through the merger of Kedrion and the UK-based competitor BPL, which in turn is being acquired as well by Permira In March 2022. CDP Industria and Eni. in the context of the financing package approved by Saipem's Board of Directors. Closed: Immediate liquidity committed to underwrite a total of approximately 43% of a capital increase of € 2 bn, in proportion to their respective intervention occurred in Q1 2022 holdings in the company's share capital. In this context and also in order to support Saipem's short-term financial needs until - completion of the share capital the capital increase is completed, the financing package provided for an **immediate liquidity intervention**, for a total amount increase occurred in Q3 2022 of € 1.5 bn, of which € 646 mn provided by Eni and CDP Industria by way of payment on account of future capital increase In July 2022, the underwriting banks subscribed 584,726,520 newly issued shares arising from the capital increase and not subscribed following the option period and the auction offer. Therefore, the capital increase was fully subscribed



- In March 2022, CDP Equity dismissed a 13% stake in Fondo Italiano d'Investimento SGR ("FII"), with the entrance of Banco BPM, BPER Banca, Fondazione Enpam and Fondazione Enpaia into FII's capital structure
- CDP Equity remains the majority shareholder of FII with a total stake of 55% (previously 68%) of the share capital



Closed: Q1 2022

## **Main Equity Transactions (2/2)**

As of June 2022

#### **Target company**

#### **Description**

#### Status



- In April 2022, CDP resolved to proceed with the disposal of the entire 17.5% equity interest held by CDP Equity in BF, Italy's main agricultural company listed on the Italian stock exchange and active in the agro-industrial, agritech, seed, fertilizer and food sectors
- ARUM acquired a 5.5% stake in BF while Dompè Holdings acquired a 6% stake. The remaining 6% stake will be placed with other investors with a put option by CDP Equity exercisable by November 2022 with respect to ARUM
- Open: Completion of the transaction is expected to occur in Q4 2022



- In May 2022, Holding Reti Autostradali, an investment vehicle incorporated in Italy and owned by CDP Equity (51%),
   Blackstone Infrastructure Partners (24.5%) and funds managed by Macquarie Asset Management (24.5%) completed the acquisition of the 88.06% shareholding of Autostrade per l'Italia held by Atlantia
- Closed: Q2 2022



- In June 2022, CDP approved the signing of an investment agreement that includes an investment by CDP Equity in the share capital of GPI
- GPI is a major listed player in the Italian digital health sector, where it plays leading roles particularly in the areas of technology products and services (software and ICT), outsourced management and administrative services (CUP services, contact centers, direct front-end and back-office management), and telemedicine projects (tele-examination, teleconsultation, and tele-monitoring)
- The transaction, which is part of an increase in GPI's share capital totaling € 140 mn, involves the subscription by CDP Equity of one half of said increase, amounting to € 70 mn. Once the transaction is completed, CDP Equity will hold a minimum equity interest of 17% in GPI
- Open: Completion of the transaction is expected to occur in Q4 2022



### CDP SpA: P&L

€ mn

	1H 2021	1H 2022
Net interest income	856	902
Dividends	547	870
Other net revenues	478	198
Gross income	1,881	1,971
Write-downs	24	29
Staff costs and other administrative expenses	(107)	(120)
Operating income <sup>1</sup>	1,793	1,872
Net income <sup>2</sup>	1,365	1,487

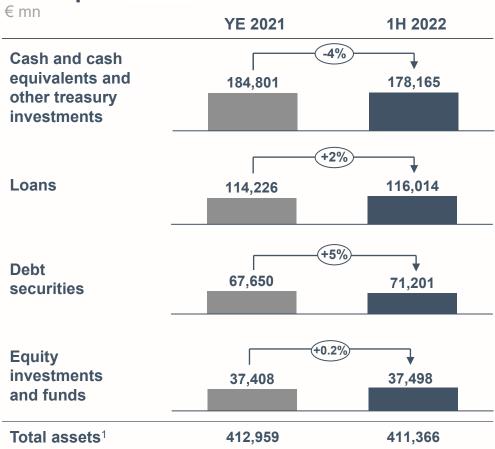
- Net income amounted to about € 1.5 bn, up by over € 120 mn compared to 1H 2021
- Dividends of € 0.9 bn, increased with respect to 1H 2021 (€ 0.5 bn) mainly due to the higher contribution from ENI and CDP Equity
- Other net revenues of € 0.2 bn, down in 2022 compared to 1H 2021 (€ 0.5 bn) due to the lower income from securities portfolio management
- Write-downs (cost of risk) substantially negligible and in line with 1H 2021, resulting from the combined effect of net recoveries on the loan portfolio and net impairment on the equity portfolio

Net income remains high at € 1.5 bn (+ 9% vs 1H 2021) despite the reduction in income from the securities portfolio management

<sup>1.</sup> It also includes amortization and other operating expenses and income

<sup>2.</sup> It also includes provisions for risks and charges and income taxes

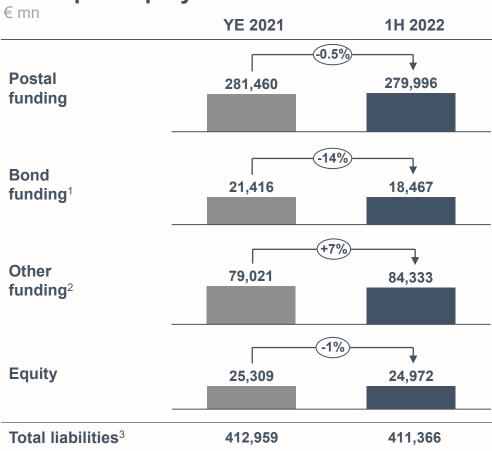
## **CDP SpA: Assets**



- Cash and cash equivalents decreased mainly due to the elimination of the SACE deposit following the transfer of the stake held in the company to the MEF
- Loans increased mainly due to the volumes of loans to Public Entities
- Debt securities increased mainly due to the purchasing made during 1H 2022 and securities received by the MEF in return for the transfer of the stake in SACE
- Equity investments and funds substantially unchanged with the impact of the transfer of SACE to the MEF compensated by the equity increase of CDPE (related to the acquisition of the stake in ASPI)



### **CDP SpA: Equity and Liabilities**



- Postal funding down from YE 2021 due to the performance of CDP net funding and interest accrued by savers
- Bond funding decreased due to the bond maturities recorded during the semester and the decrease in commercial papers
- Other funding increased mainly due to short-term funding on the money market
- Equity slightly down from YE 2021 as a result of the dividends distributed and the reduction in valuation reserves relating to financial assets measured at fair value, partially offset by income accrued in the semester



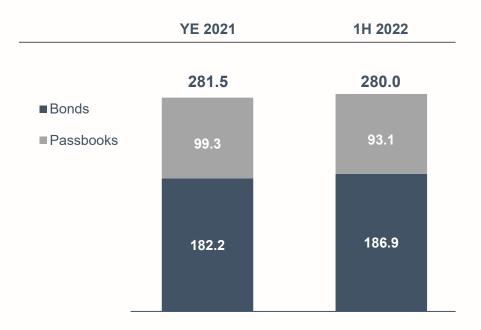
<sup>1.</sup> It includes DIP-EMTN Bonds, Guaranteed Bonds, Retail Bonds, Panda Bond and Commercial Papers

<sup>2.</sup> It includes funding from banks and funding from customers (excluding postal funding)

<sup>3.</sup> It also includes other liabilities (mainly accruals, deferrals and hedging derivatives)

## **Postal Funding**

€bn



- ~ 27 mn customers, one of the largest forms of private savings in Italy, ~ 7% totalling Italian household financial assets at YE 2021
- The innovation and digitalization program is still ongoing with new features released every quarter and continuous improvement in customer experience
- CDP postal funding at € 280 bn, down from YE 2021 also due to the lower number of pension credits on passbook savings accounts

Reduction in net postal savings inflow by 3.3 bn



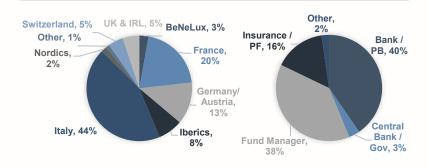
### **Long-Term Market Funding and Credit Rating**

€ bn; 1H 2022

### **Bond maturity**



### Investor allocation<sup>1</sup>



- Outstanding bonds for ~ € 16 bn, with >40 transactions closed<sup>2</sup>
- 7 ESG bonds outstanding (6 Social<sup>3</sup> and 1 Sustainable) for a total amount of € 4.75 bn
- Senior Unsecured notes listed on the Luxembourg Stock Exchange<sup>4</sup>
- Access to international markets (USD, JPY, RMB)
- Eligible for the ECB Collateral Framework and the Public Sector Purchase Programme (PSPP)
- Credit Rating<sup>5</sup>:

<b>S&amp;P Global</b> Ratings	BBB / Stable
FitchRatings	BBB / Stable
SCOPE	BBB+ / Stable
Moody's <sup>6</sup>	Baa3 / Negative



<sup>1.</sup> Refers to outstanding public issuances as of 30 June 2022.

Deal Reviews are available at https://www.cdp.it/sitointernet/en/dept\_issuance\_programme.page

<sup>2.</sup> Details available at https://www.cdp.it/sitointernet/en/investitori.page

<sup>3.</sup> Covid-19 Social Response Bond issued in April 2020 in a dual-tranche format

<sup>1.</sup> ESG Bonds have been listed also on the Italian Stock Exchange (i.e. Borsa Italiana)

<sup>5.</sup> Updated in Sep 2022

Unsolicited rating from 1 January 2020

## CDP Group: Key Figures<sup>1</sup>

€ bn

### **Income statement**

Net interest income       0.7       0.8         Gains (losses) on equity investments       0.4       2.6         Operating income       4.4       6.3         Net income       1.4       3.7         Pertaining to CDP SpA       0.3       2.8         Balance sheet       YE 2021       1H 2022         Total assets/liabilities       517.1       485.4         Equity       35.4       38.0         Pertaining to CDP SpA       21.2       22.1				
Gains (losses) on equity investments  Operating income  4.4  6.3  Net income  1.4  3.7  Pertaining to CDP SpA  0.3  Balance sheet  YE 2021  Total assets/liabilities  517.1  485.4  Equity  35.4  38.0		1H 2021	1H 2022	
Investments         0.4         2.6           Operating income         4.4         6.3           Net income         1.4         3.7           Pertaining to CDP SpA         0.3         2.8           Balance sheet         YE 2021         1H 2022           Total assets/liabilities         517.1         485.4           Equity         35.4         38.0	Net interest income	0.7	0.8	
Net income         1.4         3.7           Pertaining to CDP SpA         0.3         2.8           Balance sheet           YE 2021         1H 2022           Total assets/liabilities         517.1         485.4           Equity         35.4         38.0		0.4	2.6	
Pertaining to CDP SpA 0.3 2.8  Balance sheet  YE 2021 1H 2022  Total assets/liabilities 517.1 485.4  Equity 35.4 38.0	Operating income	4.4	6.3	
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	Total assets/liabilities	517.1	485.4	
Pertaining to CDP SpA 21.2 22.1	Equity	35.4	38.0	
	Pertaining to CDP SpA	21.2	22.1	

- Consolidated net income was more than € 3.7 bn (+ € 2.4 bn compared to 1H 2021), largely attributable to the contribution of ENI
- Net income pertaining to the Parent Company (i.e. excluding the results of minority interests), amounted to € 2.8 bn vs € 0.3 bn in 1H 2021
- Total consolidated assets exceeded € 485 bn, down by 6% compared to YE 2021, mainly due to the deconsolidation of the SACE group
- Consolidated equity totaled € 38 bn, an increase of € 2.6 bn compared to YE 2021, mainly due to the increase associated with the net income for 1H 2022, partially offset by the decrease due to the distribution of dividends



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