

Disclosure Statement, Operating Principles for Impact Management

Cassa Depositi e Prestiti (CDP) is a founding signatory to the Operating Principles for Impact Management ("Impact Principles"). The Impact Principles provide a reference point against which the impact management systems of funds and institutions may be assessed. They draw on emerging best practices from a range of asset managers, asset owners, asset allocators, and development finance institutions.

This Disclosure Statement affirms that CDP's core/client business, including (a) impact management systems; (b) policies and practices; and (c) investment services, with respect of activities promoted by its "Cooperazione Internazionale allo Sviluppo" (International Development Cooperation) department, are managed in alignment with the Impact Principles.

With reference to CDP Cooperazione Internazionale allo Sviluppo operations, the total assets under management in alignment with the Impact Principles is approx. USD 5,6 billion as of December 31, 2022.¹

Head of Business Promotion and Portfolio Management International Cooperation

Antonella Baldino

Head of Sustainability and Cultural Heritage

Elena Shneiwer

¹ The total assets under management refers to the Covered Assets as of December 31, 2022, and it includes the commitments not yet disbursed at that time, as well as resources from the Italian public budget dedicated to International Development Cooperation activities. Exchange Rate as of December 31, 2022 (EUR 1 = USD 1.0666).



PRINCIPLE 1 - Define strategic impact objective(s), consistent with the investment strategy

The Manager shall define strategic impact objectives for the portfolio or fund to achieve positive and measurable social or environmental effects, which are aligned with the Sustainable Development Goals (SDGs), or other widely accepted goals. The impact intent does not need to be shared by the investee. The Manager shall seek to ensure that the impact objectives and investment strategy are consistent; that there is a credible basis for achieving the impact objectives through the investment strategy; and that the scale and/or intensity of the intended portfolio impact is proportionate to the size of the investment portfolio.

- Cassa Depositi e Prestiti S.p.A. (CDP) is the Italian Financial Institution for International Development Cooperation, designated by the provision of Law n. 125/2014 on international development cooperation, with a mission to invest in the developing countries and emerging markets included in the OECD DAC list of ODA recipients. CDP contributes to the achievement of the National Development Cooperation objectives established by the Three-Year Programming Document, working together with the other main players in the Italian Cooperation system, which include the Italian Ministry of Foreign Affairs and International Cooperation (MAECI), the Italian Agency for Development Cooperation (AICS) and the Italian Ministry of Economy and Finance (MEF). The governance is designed to guarantee the maximum level of inter-institutional coordination, accountability, and transparency, and closer involvement of public and private players in development activities to achieve sustainable and inclusive growth in line with the UN 2030 Agenda and the European Consensus on Development.
- According to Law 125/2014, CDP manages the public Revolving Fund for Development Cooperation, including concessional loans and financing to support the private sector; finances, with its own resources, development cooperation initiatives in support of both public and private recipients, also partnering with European, multilateral and international financial institutions and blending with other public or private resources, subject to the favorable opinion of the Joint Development-Cooperation Committee; and provides financial advisory to the development cooperation institutions (e.g. the Ministry of Foreign Affairs and International Cooperation and the Italian Development Cooperation Agency).
- The Joint Development Cooperation Committee is chaired by the Ministry of Foreign Affairs and International Cooperation or by the Deputy Minister of Development Cooperation and composed of (i) the General Director for Development Cooperation; (ii) the Director of the Italian Development Cooperation Agency; and, for specific initiatives, (iii) the Director General of the Treasury of the Minister of Economy and Finance.
- Moreover, CDP has been entrusted with the management, on behalf of the Italian Ministry of Environment and Energy Security, of the "Italian Climate Fund", a new revolving fund which will be operational upon completion of the implementation requirements envisaged by the law; the Italian



Climate Fund is intended to contribute to the achievement of international agreements on climate and environment, by supporting initiatives in countries eligible for official development assistance.

- Alongside with the country's strategic objectives, CDP has structured its own process for identifying specific priorities with respect to the promotion of sustainable development at the national and international levels. CDP's 2022-2024 Strategic Plan has identified four major challenges to tackle, in line with the UN 2030 Agenda for Sustainable Development: climate change and protection of the ecosystem, inclusive and sustainable growth, digitization and innovation, and rethinking value chains. These 4 challenges have resulted in the establishment of 10 areas of operation designed to better focus CDP's activities on potential contributions and impacts on the 17 Sustainable Development Goals (SDGs).
- In addition, on June 2022 CDP's Board of Directors approved the first <u>ESG Plan</u>, which represents the first piece of the 2022-2024 plan for the definitive integration of sustainability into the Group's everyday operations. In line with the sustainability Framework, it establishes goals and commitments based on the UN 2030 goals, the requirements of the market and of Italy's National Recovery and Resilience Plan (NRRP), consistent with the Strategic Plan.
- This process is designed in order to ensure the engagement of stakeholders both internal and external through a structured approach of listening, dialogue, and discussion, aimed at anticipating and managing their expectations within the context in which CDP operates. Through stakeholder engagement, CDP establishes a long-term relationship with its stakeholders to identify and understand their concerns and expectations regarding sustainable development targets. The result of this process is the definition of the Materiality Matrix which underlines the most relevant economic, social, environmental, and governance issues relevant to CDP. Moreover, in 2022 CDP established an annual Multistakeholder Forum dedicated to listening to and engaging with stakeholders and civil society on the key issues related to sustainable development.
- To this end, CDP's initiatives are now guided, according to a risk-return-impact model, by clear strategic guidelines that identify the priority areas of action to bridge the country's gaps and by (general and sectoral) lending and investment policies that define the ways in which CDP integrates sustainability into its action. Starting from 2022, CDP has been putting in place a set of regulations governing its functioning, in order to achieve the above mentioned strategic and operating goals organization and further integrating ESG factors into our operations, including the business. The contents of the policies are defined in compliance with statements and conventions, standards, principles, guidelines and recommendations generally accepted at international level. The process to define the policies involves all internal resources identified as significant based on the content and purpose of the document, as well as consultation with sustainability experts and representatives from civil society before their approval by the Board of Directors.



- The alignment of CDP-supported activities with respect to SDGs is verified in the ex-ante impact assessment and it is detailed in CDP's <u>annual integrated report</u>, which, along with financial information, describes CDP's contribution to SDGs.
- The SDGs mapping evidenced the way in which the Goals fully match the Group's mission, strategy and operations. Through the application of a methodology that adopts the principle of the impact generation chain, the mapping between the resources committed by the Group in the year and their potential contribution to the SDGs was accurately reported.

PRINCIPLE 2 – Manage strategic impact on a portfolio basis

The Manager shall have a process to manage impact achievement on a portfolio basis. The objective of the process is to establish and monitor impact performance for the whole portfolio, while recognizing that impact may vary across individual investments in the portfolio. As part of the process, the Manager shall consider aligning staff incentive systems with the achievement of impact, as well as with financial performance.

- CDP Cooperazione Internazionale allo Sviluppo (International Development Cooperation) strategic
 priorities, having at its core the sustainable development of developing countries and emerging
 markets, are included in the overall CDP Strategic Plan approved by the Board of Directors in
 November 2021.
- The impact of each transaction of CDP International Development Cooperation is assessed internally and most of them are also approved by the aforementioned Joint Development Cooperation Committee.
- Staff incentives are also calibrated with respect to the transactions closed during the year and, being all the transactions impactful, there is an objective alignment of interest between the staff and the impact performance of the portfolio. In addition, we reviewed the incentive system, considering the commitments defined in the ESG Plan 2022-2024.
- CDP has developed a monitoring framework based on KPIs to assess performances at project and portfolio level, being able to monitor the progress of each investment in terms of output generated compared to what is expected. The monitoring framework and related KPIs allow for ongoing and final performance assessment.

PRINCIPLE 3 - Establish the Manager's contribution to the achievement of impact.

The Manager shall seek to establish and document a credible narrative on its contribution to the achievement of impact for each investment. Contributions can be made through one or more financial and/or non-financial channels. The narrative should be stated in clear terms and supported, as much as possible, by evidence.

Additionality is one of the pillars of CDP's mandate, both at the national and international levels. Therefore, additionality is one of the domains considered in the ex-ante impact evaluation



assessment. Additionality elements considered in this analysis are related to the ability to intervene in market gaps/failures and to mobilize additional financial and non-financial resources, both private and public. In the near future, the Additionality Pillar will be integrated with a technical contribution value provided by CDP to counterparts.

- In each investment proposal, a detailed sustainability evaluation process is included. In this section, the expected outcome is aligned with the priorities defined by the Italian International Cooperation Governance and the CDP's impact strategy.
- The Joint Development Cooperation Committee, which oversees the final decision regarding the initiatives proposed, receives from CDP a detailed analysis that includes the contribution of CDP in terms of additionality and the outcomes expected within the impact value chain generated.

PRINCIPLE 4 - Assess the expected impact of each investment, based on a systematic approach

For each investment the Manager shall assess, in advance and, where possible, quantify the concrete, positive impact potential deriving from the investment. The assessment should use a suitable results measurement framework that aims to answer these fundamental questions: (1) What is the intended impact? (2) Who experiences the intended impact? (3) How significant is the intended impact? The Manager shall also seek to assess the likelihood of achieving the investment's expected impact. In assessing the likelihood, the Manager shall identify the significant risk factors that could result in the impact varying from exante expectations. In assessing the impact potential, the Manager shall seek evidence to assess the relative size of the challenge addressed within the targeted geographical context. The Manager shall also consider opportunities to increase the impact of the investment. Where possible and relevant for the Manager's strategic intent, the Manager may also consider indirect and systemic impacts. Indicators shall, to the extent possible, be aligned with industry standards and follow best practice

- CDP applies an ex-ante impact assessment evaluation model based on a quality/quantitative approach and designed to assess the expected positive and negative ESG impacts into its lending operations, with a view to raising awareness and focusing efforts on the areas and actions of greatest potential impact.
- The model produces a score on a scale of 0 to 10, where 10 identifies projects with the greatest expected positive impact. Projects are then classified according to four assessment levels, on the basis of the score obtained.
- Ex-ante assessments are produced by considering the different aspects of initiatives, including the counterparties involved, financial instruments, sectors, and national or supranational contexts of reference, ensuring a suitable level of comparability among the initiatives.
- The model is focused on the assessment of three dimensions: (i) counterpart/client with respect to sustainability issues and ESG positioning; (ii) project expected outcomes in terms of potential contribution to the ecological transition, technological innovation and socio-economic benefits on targeted communities; (iii) additionality in relation to tackling market failures and potential crowding-in effects. In addition, the model verifies the alignment of the initiative with the priority areas identified by the Group in terms of CDP's Strategic Guidelines, CDP's Materiality Matrix and SDGs.



- The model is constantly being updated and aligned with developments in international benchmarks, also thanks to CDP's participation to working groups promoted by other Public Development Banks and Development Finance Institutions as well as international organizations such as the OECD, with a view to create an ever more accurate and exhaustive assessment tool. Developments of the model regard both the refinement of the evaluation metrics and the scope of application. New developments include the conclusion of the first pilot scheme designed to ascertain consistency with the EU Taxonomy on sustainable finance as applicable in view of the entry into force of the Green Asset Ratio.
- The ex-ante assessment takes into account the specific characteristics of each business line, considering the nature of the counterparties, the financial instruments, and the areas of operation.
- For International Development Cooperation activities of CDP, the ex-ante assessment is required in both the decisional steps needed to reach the final approval of the operation. These are the CDP's Internal Investment Committee and the Joint Development Cooperation Committee.

PRINCIPLE 5 - Assess, address, monitor, and manage potential negative impacts of each investment

For each investment the Manager shall seek, as part of a systematic and documented process, to identify and avoid, and if avoidance is not possible, mitigate and manage Environmental, Social and Governance (ESG) risks. Where appropriate, the Manager shall engage with the investee to seek its commitment to take action to address potential gaps in current investee systems, processes, and standards, using an approach aligned with good international industry practice. As part of portfolio management, the Manager shall monitor investees' ESG risk and performance, and where appropriate, engage with the investee to address gaps and unexpected events.

- CDP conducts the assessment of the potential environmental and social impacts of International Development Cooperation activities in accordance with all the relevant internal procedures and principles. In particular, the methodology regarding the identification and assessment of risks and environmental impacts complies with the criteria and guidelines expressed in CDP's Risk Regulation and related documents.
- In screening the potential environmental and social risks and impact of these activities, CDP will consider and include direct and indirect, induced, long-term and cumulative impacts and will take into account the activities' areas of influence including associated facilities and third-party impacts. The adverse impacts identified in the assessment will be managed according to the principles of Mitigation Hierarchy which prioritize avoidance, followed by minimization, restoration, and compensation.



- The Identification and Assessment of E&S risks and impacts comprises: (i) ex-ante analysis of the projects, consisting of the screening of the preliminary information about the transaction and assignment of the risk category; (ii) identification of the necessary mitigation and compensation measures; (iii) monitoring, through the examination of the documents produced by the project, to identify critical situations and propose corrective actions.
- The E&S Assessment procedure is defined in a specific policy.
- In addition, in May 2023 CDP's Board of Directors approved the "Stakeholder Policy Grievance Mechanism", the mechanism for reporting the environmental and social impacts, both potential and actual, of projects financed by CDP within the International Development Cooperation business line. The Policy aims to improve the projects' impact by reducing their risks and promoting accountability of CDP's actions.

PRINCIPLE 6 - Monitor the progress of each investment in achieving impact against expectations and respond appropriately

The Manager shall use the results framework (referenced in Principle 4) to monitor progress toward the achievement of positive impacts in comparison to the expected impact for each investment. Progress shall be monitored using a predefined process for sharing performance data with the investee. To the best extent possible, this shall outline how often data will be collected; the method for data collection; data sources; responsibilities for data collection; and how, and to whom, data will be reported. When monitoring indicates that the investment is no longer expected to achieve its intended impacts, the Manager shall seek to pursue appropriate action. The Manager shall also seek to use the results framework to capture investment outcomes.

- CDP is working in order to implement a monitoring system able to identify progresses and evolution of each investment with respect to impact expectations. In this respect, CDP has started to ask to its counterparts/clients to provide periodically specific information regarding target reached and development KPIs useful for internal analysis.
- CDP has implemented a framework based on different KPIs, to monitor progresses and evolution of each investment with respect to output expectations. The data needed to provide periodically information on the targets reached and development KPIs are collected directly from the counterparts/clients. Furthermore, the same data are used also in the impact assessment analysis. More in detail, the CDP's monitoring framework is a participatory process (involving internal structures and clients) and foresees exchanges/feedbacks not only to measure expected and achieved results but also to understand the reasons, if any, of the discrepancies. Thus, from a



learning perspective, monitoring allows investments to be recalibrated to generate greater impact. Monitoring reports will be issued twice a year to guarantee transparency. Finally, benchmarks used in the impact evaluation exercise are built on data coming from the main international sources such as HIPSO, IRIS+ and Joint Impact Indicators (JII).

PRINCIPLE 7 - Conduct exits considering the effect on sustained impact

When conducting an exit, the Manager shall, in good faith and consistent with its fiduciary concerns, consider the effect which the timing, structure, and process of its exit will have on the sustainability of the impact.

• When evaluating an exit, CDP International Development Cooperation is committed to considering the effect of its decisions over the persistence of the development impact reached. This can affect the exit timing, structure, and buyer selection. CDP is in any case obliged to evaluate the impact of its decision on the economic and financial outcomes of each operation.

PRINCIPLE 8 - Review, document, and improve decisions and processes based on the achievement of impact and lessons learned.

The Manager shall review and document the impact performance of each investment, compare the expected and actual impact, and other positive and negative impacts, and use these findings to improve operational and strategic investment decisions, as well as management processes.

- CDP uses its own system for impact scoring to analyze the expected outcomes of its new commitments. At the same time, ex-post evaluations are conducted in order to assess the gap between the outcomes effectively reached and the ex-ante expectations.
- In line with the Strategic Plan 2022-2024, where actions are set to generate positive impacts, expost evaluation quantify i) to what extent CDP investments are additional and ii) the alignment of outcomes/impact with the strategic priorities defined by the Strategic Guidelines. An annual impact assessment report of all CDP activities gives evidence of CDP's contribution to promoting economic and sustainable growth. Measurement helps to make better investments decision as the systematic collection and contextualization of impact numbers allow continuous learning and understanding of the assumptions made.
- In its <u>Integrated Annual Report</u>, CDP gives evidence of the results of its activities, both at the portfolio and at the single-investment level. In a specific section of the Report, CDP's financial



contribution to SDGs is presented. This contribution is estimated through a methodology internally developed, following the Theory of Change approach.

PRINCIPLE 9 - Publicly disclose alignment with the Impact Principles and provide regular independent verification of the alignment

The Manager shall publicly disclose, on an annual basis, the alignment of its impact management systems with the Impact Principles and, at regular intervals, arrange for independent verification of this alignment. The conclusions of this verification report shall also be publicly disclosed. These disclosures are subject to fiduciary and regulatory concerns.

- This Disclosure Statement affirms the alignment of CDP Cooperazione Internazionale allo Sviluppo approach to the Impact Principles and will be updated annually.
- CDP will conduct the independent verification of its alignment with the Impact Principles every second year. The next assessment will therefore take place by the end of 2023.

<u>Disclaimer</u>

The information contained in this Disclosure Statement has not been verified or endorsed by the Global Impact Investing Network ("the GIIN") or the Secretariat or Advisory Board. All statements and/or opinions expressed in these materials are solely the responsibility of the person or entity providing such materials and do not reflect the opinion of the GIIN. The GIIN shall not be responsible for any loss, claim or liability that the person or entity publishing this Disclosure Statement or its investors, Affiliates (as defined below), advisers, employees or agents, or any other third party, may suffer or incur in relation to this Disclosure Statement or the impact investing principles to which it relates. For purposes hereof, "Affiliate" shall mean any individual, entity or other enterprise or organization controlling, controlled by, or under common control with the Signatory.