

# H1 2021 Results

October 2021



## **Highlights**

- GROUP<sup>1</sup> BUSINESS VOLUMES at €11.6 bn (+ €3.8 bn vs H1 2020)<sup>2</sup>
   Sound performance, still including exceptional measures in response to the Covid-19 emergency while showing trends of private sector recovery
- GROUP TOTAL FUNDING at € 424 bn (+ 1.6% Vs YE 2020)
   ESG driven and increasingly diversified
  - Postal savings came to € 279 bn (+€ 5 bn Vs YE 2020)
  - New Social Bond Issue of €500 mIn
- SOLID NET INCOME

Profitability stable at high levels

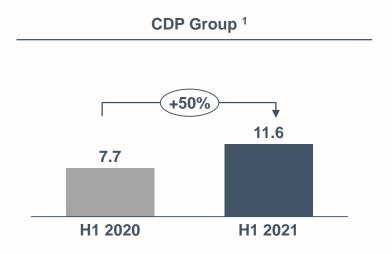
- €1.4 bn for CDP SpA (+€0.03 bn vs H1 2020);
- €1.4 bn at consolidated level (+€2 bn vs H1 2020)
- **First CDP Group Integrated Report approved**, confirming the central role of Sustainability within CDP's business and operating model

#### NEW CEO and Board of Directors as of June 2021<sup>2</sup>

- CDP Group consists of CDP SpA, CDP Equity, CDP Immobiliare and CDP Immobiliare SGR. It does not include SACE Group as it is no longer subject to the Direction & Control of CDP SpA, and is expected to be transfered to MEF. In application of IFRS 5, SACE (excluding SIMEST) was reclassified as assets held for sale. H1 2020 results were restated excluding SACE for comparability purposes.
- . Includes € 5.2 bn of refinancing on the mortgage loans granted to the Regions by the Ministry of Economy and Finance
- In May 2021 the Shareholders' Meeting had appointed the new Board of Directors for a period of three financial years, expiring upon approval of the financial statements as of 31 December 2023.



# Group Business Volumes: new lending and main achievements ${\ensuremath{\varepsilon}}\,{\ensuremath{\mathsf{Bn}}}$



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- € 11.6 bn of new lending, +€ 3.8 bn vs H1 2020:
  - € 4.6 bn to support both the domestic and international growth of Italian companies
  - € 6.9 bn to finance public entities and infrastructure and to promote territorial development initiatives
  - € 0.1 bn of new lending to support Developing
     Countries

## Higher volumes in Corporates, Infrastructures, Public Sector and Local Development business areas leading to € 11.6 bn of new lendings, with an overall 50% increase vs. H1 2020

# Corporate Business Volumes: new lending and main achievements ${\ensuremath{\in}}\,{\ensuremath{\mathsf{Mn}}}$

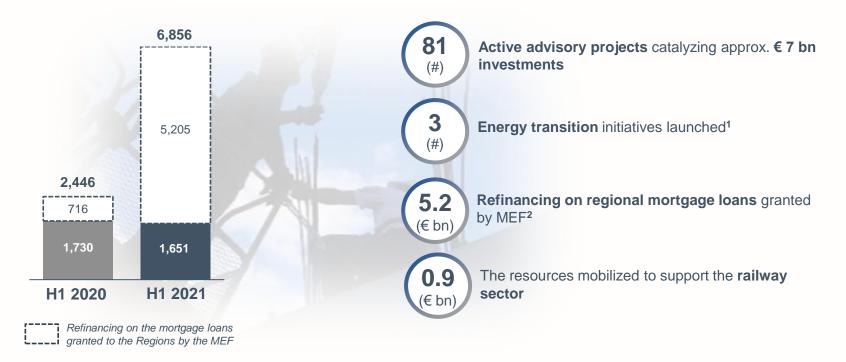


Excluding liquidity lending in response to Covid-19 emergency, which decreased 53% yoy given the improved financial context, organic business volumes in Corporate segment are up by 3% yoy

- 1. Covid-19 liquidity (direct channel) and Business Platforms (indirect channel), the same perimeter of operations as in the 1H2020
- 2. Includes short-term and medium-long term Covid-19 liquidity operations through Garanzia Italia
- 3. Includes Ordinary Medium-Long Term loans, operations for internationalization and Export Credit operations

# Infrastructure, PA & Local Development Business Volumes: new lending and main achievements

€Mn





RenovIT (Snam), GreenIT (Eni), Arbolia (Snam)

2. Extraordiancy measure introduced to free up financial resources in light of the health emergency. NPV neutral excercize for CDP resulting in cumulative savings above € 1.4 bn in terms of lower interest paid by Lazio,

Campania, Sicily, Calabria, Puglia and Molise Regions during the mortgage amortization period

# International Cooperation Business Volumes: new lending and achievements $\in \mathsf{Mn}$





1. HSBC Real Economy Green Investment Opportunity Gem Bond Fund, promoted by the International Finance Corporation (IFC) of the World Bank group.

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2. Events carried out in collaboration with multilateral banks: Corporación Andina de Fomento (CAF), Development Bank of Southern Africa (DBSA) and Asian Development Bank (ADB)

### Main Equity Transactions 2021 YTD

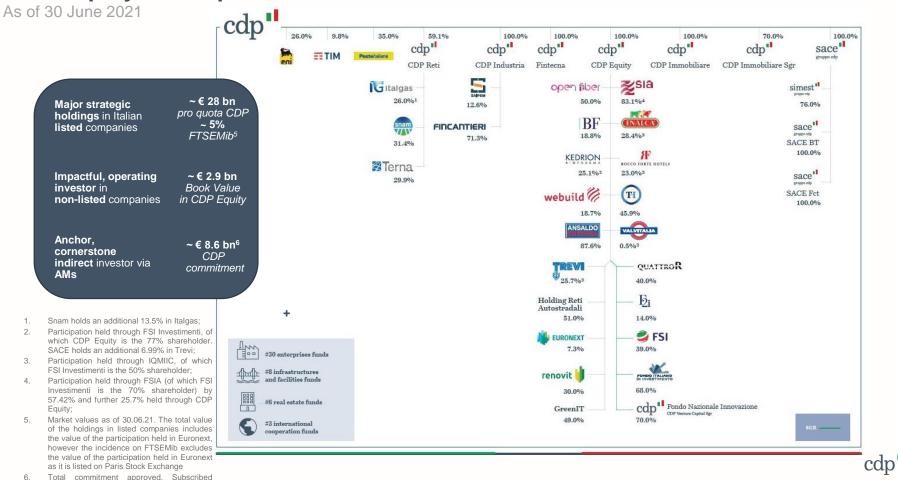
Target company	Description	Size	Status
open fiber	<ul> <li>CDP Equity has signed a binding agreement with Enel, in August 2021, for the acquisition of an additional 10% stake in Open Fiber ("OF"): at closing CDP Equity will thus become the majority shareholder of OF with a total stake of 60%</li> </ul>	<ul> <li>€ 530 mn, including the transfer to CDP Equity of 20% of Enel's portion of the shareholders' loan granted to OF and including the accrued interests</li> </ul>	Open: Completion of the transaction is expected in Q4 2021, subject to the satisfaction of customary closing conditions precedent
	<ul> <li>In addition, Macquarie has signed an agreement for the acquisition of the remaining 40% owned by Enel</li> </ul>		
	CDP Equity and Macquarie have hence agreed the terms of the new shareholders' agreement of OF		
<b>autostrade (</b> per l'italia	<ul> <li>The Consortium comprised of CDP Equity, Blackstone and Macquarie has signed an agreement in June 2021 with Atlantia to acquire its 88.06% equity interest in Autostrade per l'Italia ("ASPI")</li> </ul>	<ul> <li>~€ 4 bn (51% CDP Equity stake in the Consortium)<sup>1</sup></li> </ul>	<ul> <li>Open: Completion of the transaction is subject to the opticipation of automorphic</li> </ul>
	<ul> <li>Holding Reti Autostradali, the newly established vehicle owned by CDP Equity (51%), Blackstone (24.5%), and Macquarie (24.5%) will carry out the acquisition</li> </ul>		satisfaction of customary closing conditions precedent, to be fulfilled by 31 March 2022
i euronext	CDP Equity acquired a 7.3% stake in Euronext by subscribing a reserved capital increase	<ul> <li>€ 625 mn, of which € 491 mln for the reserved capital increase + €134 mln for the pro rata capital increase</li> </ul>	Closed: Q2 2021
	<ul> <li>Following the transaction CDP became a major shareholder of Euronext, with the same stake as its French counterpart CDC (Caisse des Dépôts et Consignations)</li> </ul>		
	<ul> <li>The entry of CDP Equity as a shareholder was subject to Euronext's acquisition of the entire stake held in Borsa Italiana by the London Stock Exchange Group</li> </ul>	available to all shareholders	
	<ul> <li>CDP Equity has subscribed pro rata a further capital increase in Euronext available to all shareholders, in order to raise financial resources for the acquisition of Borsa Italiana</li> </ul>		
	<ul> <li>The final agreement for the merger by incorporation of SIA into Nexi has been signed, in line with the terms and conditions of the MOU announced on 5 October 2020</li> </ul>	<ul> <li>Stock for stock merger (~ € 20+ bn equity value of the combined entity as of 4/10/2021 market value)</li> </ul>	<ul> <li>Open: Completion of the merger is expected in Q4 202<sup>-</sup> upon obtainment of the authorizations</li> </ul>
sace gruppo cdp	<ul> <li>On 2 March 2021, CDP, SACE and the MEF signed a hypothetical agreement pursuant to article 67 of August Decree (no. 104/2020), under which they agreed (i) the purchase by CDP from SACE of the entire equity investment in SIMEST for a consideration of €228.4 mln, to be paid in cash and (ii) the sale of CDP's entire equity stake in SACE to the MEF, for a consideration of €4,251 mln</li> </ul>	<ul> <li>CDP's stake in SACE:€ 4,251 mn<sup>2</sup></li> <li>SACE's stake in SIMEST: € 228.4 mn<sup>2</sup></li> </ul>	<ul> <li>Open: Completion of the transaction is subject to the issuance by the MEF<sup>3</sup> of an implementing decree to be registered by the Court of Auditors</li> </ul>

- Based on (i) € 9.1 bn purchase price for 100% of ASPI's share capital and (ii) a ticking fee of 2% annually of the purchase price accruing from 1 January 2021 through closing of the transaction. The deal envisages also a contingent value payment related to COVID-19 impacts and a negotiated indemnity package in favor of the Consortium
- 2. Corresponding to the book value recorded in the separate financial statement respectively of CDP and SACE

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3. In agreement with the Minister of Foreign Affairs and International Cooperation

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#### **Main Equity Participations**

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commitment is equal to € 7.7 bn

#### CDP SpA - P&L Figures € Mn

H1 **H1** 2020 2021 **Net Interest Income** 1.065 856 Dividends 727 547 Other net revenues 154 478 1,946 1.881 **Gross Income** (252)24 Write-downs (93)(107)Staff costs and other administrative expenses 1,593 1,793 **Operating Income**<sup>1</sup> Net Income<sup>2</sup> 1,333 1.365<sup>3</sup>

#### +2.4% Net Income vs H1 2020:

- Net interest income amounted to € 856 mn, marking a -19.6% YoY decrease, mainly as a result of the all-time low interest rates;
- **Dividends** at € 547 mn, down (-25% YoY), mainly due to the lower dividend paid by ENI;
- Other net revenues amounted to € 478 mn (vs € 154mln in H1 2020), an important yoy increase mainly reflecting the interest rate risk management strategies implemented on the securities portfolio;
- Write- downs (costs of risk) at € 24 mn (vs -€ 252 mn in H1 2020, which had included the impairment of a credit exposure prior to the COVID-19 crisis) thanks to the evolution of the credit portfolio at 30 June;
- Staff costs and Other administrative expenses up yoy mainly due to higher staff costs, in line with the headcount reinforcement plan to support the implementation of the Business Plan 2019-21.



1. It also includes amortization and other operating expenses and income

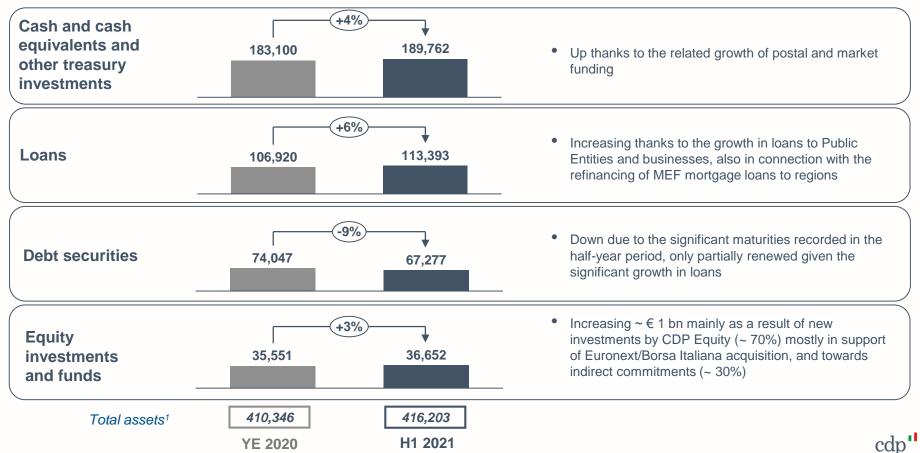
2. It also includes provision for risk and charges and Income taxes

 Pending the renewal of the CDP-Poste Agreement for the postal savings management service, the remuneration paid to Poste in H1 2021 was calculated according to the economic conditions defined in the agreement valid for the three-year period 2018-20. Pending the renewal of the CDP-MEF agreement for the management service of the bonds owned by the MEF by CDP, which will have retroactive effect from 1/01/21, the remuneration to CDP for the aforementioned service has not been temporarily valued in the H1 2021

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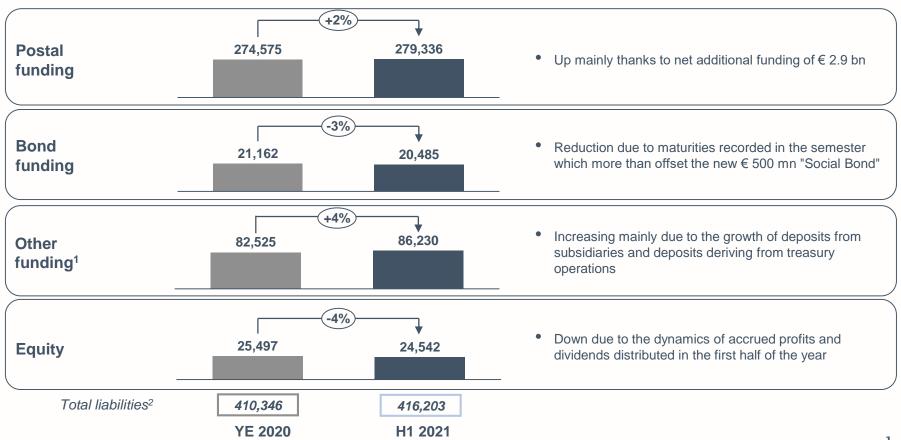
## **CDP SpA Assets**

€Mn



## **CDP SpA Equity and liabilities**

€Mn



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1. Composed of funding from banks and funding from customers (excluding postal funding)

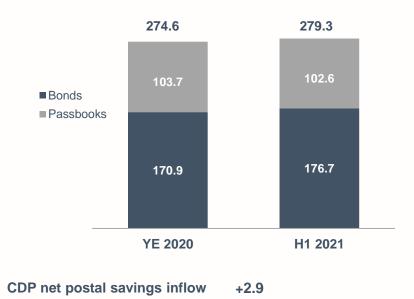
11 2. Includes also other liabilities(mainly accruals, deferrals and hedging derivatives)

## **Postal Funding Inflows**

As of 30 June 2021 (€ Bn)

- ~ 27 mn customers totaling the second largest form of private savings in Italy, ~7% total Italian household financial assets at YE 2020
- Innovation and digitalization have reversed trend since 2018 and stable growth trend confirms quality of CDP's offer
- Performance in FY 2020 and H1 2021 confirmed the anticyclical nature of this source of funding:
  - FY 2020 overall increase in savings during "emergency" period
  - H1 2021 moderate shift in growth trend due to a "post emergency", gradual rise in private consumption levels, hence:
    - slower uptake of postal bond investments
    - withdrawals from passbook accounts

#### **CDP Stock of Postal Savings**



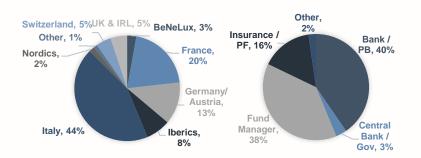
### Long-Term Market Funding and Credit Rating

As of 30 June 2021 (€ Bn)

- Outstanding bonds for ~ € 18 bn, with >40 transactions closed<sup>1</sup>
- **7 ESG bonds outstanding** (6 Social<sup>2</sup> and 1 Sustainable) for a total amount of **€ 4.75 bn**
- Senior Unsecured notes listed on the Luxembourg Stock Exchange<sup>3</sup>
- Access to international markets (USD, JPY, RMB)
- Eligible for the ECB Collateral Framework and the Public Sector Purchase Programme (PSPP)
- Credit Rating:
  - S&P Global BBB / Stable
     Ratings
  - FitchRatings BBB / Stable
    - SCOPE BBB+ / Stable <sup>4</sup>
  - MOODY'S<sup>5</sup> Baa3/ Stable



#### Investor Allocation<sup>6</sup>



4. Outlook "Stable" from 1 September 2021

- 5. Unsolicited rating from 1 January 2020
- Refers to outstanding public issuances as of 30 June 2021. Deal Reviews are available at https://www.cdp.it/sitointernet/en/dept\_issuance\_programme.page

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- 1. Details available at <a href="https://www.cdp.it/sitointernet/en/investitori.page">https://www.cdp.it/sitointernet/en/investitori.page</a>
- 2. Covid-19 Social Response Bond issued in April 2020 in a dual-tranche format
- 3. ESG Bonds have been listed also on the Italian Stock Exchange (i.e. Borsa Italiana)

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## CDP Group<sup>1</sup> - Key Figures $\in Bn$

Income Statement	H1 2020 <sup>2</sup>	H1 2021
Net Interest Income	1.0	0.8
Gains (losses) on Equity Investments	(2.0)	0.4
Operating Income	1.1	4.5
Net Income	(0.7)	1.4
Pertaining to CDP SpA	(1.4)	0.3
Balance Sheet	YE 2020	H1 2021
Equity	33.7	32.3
Pertaining to CDP SpA	20.4	18.7
Total Assets/Liabilities	512.4	514.8

+€ 2 bn Consolidated Net Income improved vs H1 2020 mainly due to:

- higher contribution from companies consolidated using the equity method<sup>3</sup>, mainly ENI (+€0.2 bn vs. -€2 bn in H1 2020) which more than offset
- fair value adjustment given the price set for the proposed sale of SACE Group to MEF (-€1.2 bn)

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- 2. 2020 data restated following the conclusion of the Purchase Price Allocation process carried out on Ansaldo Energia, SIA and WeBuild and the restatement of Italgas and Terna
- 3. The main companies accounted for with the equity method in the consolidated financial statements of the CDP Group are ENI, Poste, Saipem and Webuild

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